



Major Gifts & Campaigns Officer

Summary of Position

The Current is a nonprofit contemporary art center in Stowe, Vermont, dedicated to expanding access to contemporary art, fostering creative expression, and strengthening civic and community connection through the visual arts. Through exhibitions, public programs, artist partnerships, and deeply integrated educational initiatives, The Current creates opportunities for people of all ages and backgrounds to engage with contemporary art as a catalyst for curiosity, dialogue, learning, and social connection.

As a community-centered institution serving a rural region, The Current is committed to ensuring that meaningful arts experiences remain accessible, inclusive, and relevant to the communities we serve. We believe contemporary art has the power to broaden perspectives, inspire civic engagement, and create spaces for reflection, belonging, and exchange.

The Major Gifts & Campaigns Officer is a senior fundraising position responsible for advancing The Current's long-term philanthropic growth and sustainability through major gifts fundraising, donor stewardship, and campaign leadership. Working in close partnership with the Executive Director and Board of Trustees, this role will help lead the planning and execution of a transformational endowment campaign designed to secure the future of The Current for generations to come.

The Major Gifts & Campaigns Officer will support the cultivation, stewardship, and long-term engagement of major donors and philanthropic prospects while helping strengthen a culture of philanthropy grounded in meaningful relationships and shared community investment. This role will play a critical part in expanding leadership giving, strengthening fundraising systems, and supporting The Current's long-term sustainability at an exciting moment in the organization's evolution. This position offers significant opportunity for professional growth and increasing leadership responsibility as The Current expands its fundraising and campaign capacity.

The Major Gifts & Campaigns Officer role is ideal for a thoughtful, strategic, and relationship-driven fundraiser who is energized by building authentic donor relationships, communicating institutional impact, and helping shape the future of a growing arts organization.

The Current is committed to creating a supportive work environment defined by a culture of responsibility, integrity, and inclusion, and strongly encourages members of the BIPOC community, LGBTQ+, and people with disabilities to apply.

Salary: \$75,000-\$80,000 depending on experience

Duties & Responsibilities

Major Gifts & Donor Strategy

- Support the cultivation, stewardship, and long-term engagement of major donors and philanthropic prospects
- Partner with the Executive Director and Board of Trustees to develop and implement donor cultivation, solicitation, and stewardship strategies
- Partner with the Executive Director and Board of Trustees in preparing for donor meetings, cultivation activities, and solicitation strategies
- Draft and coordinate individualized donor correspondence, stewardship communications, and engagement materials
- Prepare donor proposals, impact reports, briefing materials, presentations, and campaign materials
- Coordinate donor meetings, visits, and cultivation opportunities
- Support the development of planned giving and legacy giving initiatives and agreements
- Help strengthen and expand a culture of philanthropy throughout the organization
- Represent The Current with warmth, professionalism, and enthusiasm in donor, campaign, and community engagement settings

Endowment Campaign Leadership

- Help lead planning and implementation of The Current's endowment campaign
- Support campaign strategy, prospect identification, donor engagement, and campaign tracking
- Coordinate campaign timelines, materials, and leadership activities
- Work collaboratively with campaign consultants, board leadership, and staff
- Assist in preparing campaign communications, donor materials, and presentations
- Track campaign progress and maintain accurate campaign reporting systems

Annual Fund & Development Strategy

- Support annual fundraising initiatives, appeals, and donor stewardship efforts
- Assist in developing fundraising strategies that align with organizational priorities and long-term sustainability
- Collaborate with leadership on donor communications and fundraising messaging
- Support fundraising events and cultivation activities as needed

Development Operations & Systems

- Maintain accurate donor records and engagement tracking within Salesforce
- Coordinate donor acknowledgment and stewardship systems to ensure timely and meaningful follow-up
- Prepare fundraising reports, donor lists, analytics, and briefing materials for leadership and board members
- Track fundraising goals, timelines, and development activities
- Support database integrity and fundraising system organization

Institutional Giving Support

- Maintain grant tracking systems, including proposal and reporting deadlines
- Support timely grant reporting and compliance tracking
- Support prospect research for institutional and philanthropic opportunities
- Maintain organized grant and campaign documentation systems

Reporting Structure

The Major Gifts & Campaigns Officer reports to the Executive Director and works closely with the Deputy Director and Board of Trustees in executing all fundraising initiatives.

Knowledge, Skills and Abilities

- 5+ years of nonprofit fundraising or development experience, preferably within arts, education, or cultural organizations
- Demonstrated success cultivating and stewarding major donors
- Experience supporting or participating in capital, endowment, or major fundraising campaigns preferred
- Strong relationship-building and interpersonal communication skills
- Excellent written and verbal communication skills
- Experience working closely with boards, leadership volunteers, and senior staff
- Ability to manage multiple projects, timelines, and donor relationships simultaneously
- Strong organizational skills and attention to detail
- Experience with Salesforce or comparable CRM systems
- Proficiency with Google Workspace and Microsoft Office
- Ability to work both independently and collaboratively within a small team environment
- Interest in contemporary art, arts education, and community engagement
- Commitment to equity, accessibility, and inclusion in the arts

- Experience in small or mid-sized nonprofit organizations preferred
- Knowledge of rural or community-based fundraising environments a plus
- Experience supporting grant writing and institutional fundraising preferred

Preferred Attributes

- Strategic and relationship-oriented
- Collaborative and team-focused
- Professional and discreet in handling confidential donor information
- Self-motivated with strong initiative and follow-through
- Warm, thoughtful, and confident communicator
- Comfortable representing the organization publicly and engaging with diverse stakeholders
- Passionate about the role contemporary art can play in civic and community life
- Ability to balance long-term strategy with day-to-day execution

Values

Openness

We value teamwork and collaboration; active listening; open, respectful, and clear communication.

Accountability

Each of us is responsible for our own words, actions, and results.

Integrity

We act with uncompromising commitment, honesty, integrity, respect, and trust in all we do. We are inspiring and inspired by the quality and excellence of our work and the honesty of our relationships.

Connection

We celebrate participation, partnership, and collaboration. We value inclusion and engagement with the community.

Respect

We recognize and respect that we all have different experiences, backgrounds, perspectives, and opinions and we can learn from each other; we value diversity and equity.

Equal Opportunity Employment

The Current is an equal opportunity employer and encourages candidates of all ethnic, racial, and religious backgrounds to apply. The Current employees are selected on the basis of ability without

regard to age; (dis)ability; ethnicity; faith or religious belief; family, marital or parental status; gender identity; language; national origin; political perspective; race; sex; or sexual orientation.